

# Company Context



## Company History

British Encoder Products is the European branch of Encoder Products Company Inc (EPC), and is a leading designer and world-wide manufacturer of motion sensing devices. Founded in 1969 by William Watt, EPC began operations with a small line of custom encoders, today, more than 40 years later, EPC's popular Accu-Coder™ brand is the most complete line of incremental and absolute shaft encoders in the industry. Our core philosophy is that each and every customer deserves quality products, superior customer service and expert support.

## Business Partnerships

Fostering long term business partnerships with satisfied customers is what we do best, and the heart of our mission. We take pride in providing superior customer service and supplying you an encoder that functions precisely, dependably and flawlessly. Listening to our customers needs, and designing products that provide solutions for them, is a key to our success. It isn't every company that can say they have satisfied their customers for over 40 years!

## Innovative Design Team

At EPC and BEPC, we concentrate on encoders, making us famous for paving the path of the encoder industry and providing encoder standards for our industry since 1969. First to design the cube style encoder, now an industry standard. First to resolve mounting installation problems by providing an industry first flexible-mounting system. First to include Opto-ASIC technology, which virtually eliminates miscounts by removing electrical noise, and enhancing signal quality. First to provide an encoder that operates at 120° C. First to provide 6000 PPR in a 38mm diameter encoder. First to provide a 3 year standard warranty, demonstrating that we stand proudly behind the reliability of each of our products.

## Purpose

The purpose of the company is to meet or exceed our customer's expectations, listen to and respect their needs, and to negotiate the best technical option, and pricing, for the customer's application.

We are guided by the principles of

- Consensus Drive Teamwork
- Energetic and Enthusiastic Performance
- Honesty, Integrity and Trust
- High Quality Workmanship
- Dedication to the Company's Mission

We are the "Responsive People In Motion Control."



## Solving Problems

For over 40 years, we have been solving encoder problems. Custom designs, faster delivery and reliable products are all areas in which we excel. We believe that an encoder supplier should solve problems, not cause them.

## Custom Encoders Our Specialty

Through years of experience, we understand each industrial environment is different so you need an encoder that fits your specific situation. This ultimately means not having to make do with someone else's specifications or configurations, but having your own custom designed unit. Many of our customers have come to depend on us for this special area of customization. Using state of the art technology, we can design and deliver custom encoders faster than most suppliers standard products. Often shipping your unique encoder in 2 to 6 days or sooner.

## ISO 9001 Quality Systems

At BEPC, quality is designed into every product. Before it's offered for sale, each Encoder model is developed using state-of-the-art design tools and fully tested against BEPC's exacting quality standards. But quality does not stop at design. During the manufacturing process, each Encoder is subjected to a series of stringent quality control tests to ensure you are receiving the best encoder available. Our quality system has successfully been audited to the requirements of ISO 9001:2015, an internationally recognized standard for comprehensive Quality Systems. By paying close attention to detail, our Encoder brand has become known throughout the industry for quality and reliability.

## ISO 45001 Health & Safety System

British Encoder Products are committed to maintaining a safe and caring work place. In order to demonstrate our commitment to this we have had our health and safety procedures and systems audited and approved to ISO 45001:2018. We believe this benefits our customers due to our employees producing higher quality products with less wastage and rework necessary.

